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FEDERAL COMMUNICATIONS COMMISSION OFFICE OF SECRETARY

William F. Caton, Acting Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Washington, D.C. 20554

Re: EX PARTE PRESENTATION - In re Interconnection Between Local Exchange Carriers and Commercial Mobile Radio Service Providers - CC Docket No. 95-185; and Implementation of the Local Competition Provisions in the Telecommunications Act of 1996 - CC Docket No. 96-98

Dear Mr. Caton:

Today, on behalf of Paging Network, Inc., the undersigned counsel, met with James L. Casserly of Commissioner Ness' office, to discuss issues in the abovereferenced dockets and the information contained in the attached presentation.

In accordance with the Commission's rules, 47 C.F.R. §1.1206(a)-(b), we are filing an original and two copies of this notice of ex parte presentation. Please direct any questions regarding this filing to the undersigned.

Respectfully submitted,

Judith St. Ledger-Roty

ISLR:cpa **Enclosure**

James L. Casserly CC:

PAGENET IS THE NATION'S AND THE WORLD'S **MESSAGING CARRIER** LARGEST

OVER 4 BILLION CALLS PER YEAR
DOMESTICALLY
7.4 MILLION CUSTOMERS

ONE-WAY MESSAGING SERVICES OFFERED BY PAGING CARRIERS

Alphanumeric Paging
Alphanumeric
VoiceNew ("voicemail on
your belt")
Wireless Fax
Wireless Data
Credit Card Verification

ONE-WAY MESSAGING SERVICES OFFERED BY OTHER WIRELINE & WIRELESS NETWORKS

Caller ID
Answering Machines
Voicemail

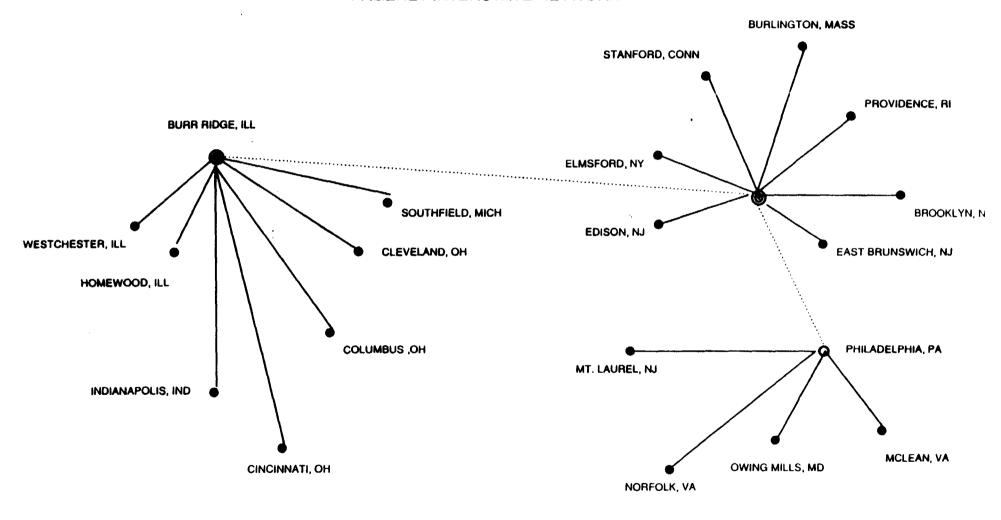
Fax
Data
Credit Card Verification

MESSAGING TRAFFIC INCREASINGLY PREDOMINANTLY INTERSTATE

- 900 MHz NATIONWIDE, REGIONAL FREQUENCIES
- 900 MHz NARROWBAND FREQUENCIES NATIONWIDE, REGIONAL
- 931 MHz COMMON CARRIER FREQUENCIES TO BE AUCTIONED, MOST LIKELY, ON MTA BASIS SYSTEMS ALREADY REFLECT MTA OR GREATER GEOGRAPHY

DIAGRAM 1

ILLUSTRATIVE DIAGRAM OF PAGENET INTERSTATE NETWORK



CRITICAL NEED FOR FCC TO ESTABLISH & IMPLEMENT INTERCONNECTION AND COMPENSATION PRINCIPLES FOR MESSAGING TO CURTAIL SYSTEMIC INTERCONNECTION FLAWS

CURRENT PROBLEMS

- INCONSISTENT AND ARBITRARY TREATMENT AMONG LECs
- MESSAGING CARRIERS TREATED LIKE END USERS, NOT CARRIERS
- TREATMENT INFERIOR TO THAT OF OTHER CARRIERS

RESULTS

- **OVERCHARGES TO MESSAGING CARRIERS**
- **◆ COMPETITIVE DISADVANTAGE FOR MESSAGING-ONLY**

PAGING CARRIERS ARE SUBJECT TO WIDELY **VARYING RECURRING LEC CHARGES**

Per-Block of 100 Telephone LEC End Office Numbers

BellSouth

PacBell

US West

SNET

\$ 0.50/month

\$ 0.50/month

\$15.00/month

\$52.00/month

THE FCC NEEDS TO CLEARLY REASSERT LONG-STANDING CO-CARRIER PRINCIPLES PROMOTING COMPETITION FOR BENEFIT OF CUSTOMERS

- A CARRIER MUST BE PAID FOR THE USE OF ITS NETWORK
- PAYMENT SHOULD BE BASED ON DIRECTIONALITY (TERMINATING COMPENSATION)
- PAYMENT OF COMPENSATION MUST APPLY TO ALL CARRIERS

CO-CARRIERS INCLUDE:

LECS

CLECS

INDEPENDENTS

CMRS

- Celtular

- Messaging/Paging

- ESMR

- Other

APPLICATION OF POLICY CONSISTENTLY APPLIED, TRANSLATES INTO:

- Facility Paid For Based On "Proportionate Use"
- There Should Be No Charges To Wireless Carrier For inter-Carrier Trunk Facility Between LEC And MTSO If 100% Of Traffic From LEC To Wireless Carrier
- Example: Bell Atlantic Cellular Tariff Charges Cellular Carrier For Mobile-To-Land But Not Land-To-Mobile
 - **♦ Bell Atlantic Refuses To Give PageNet Same Terms**

Paging Network, Inc.

SECTION 201 OF THE COMMUNICATIONS ACT PROPORTIONATE USE IN EACH DIRECTION IS AN UNREASONABLE PRACTICE UNDER CHARGES TO MESSAGING CARRIERS FOR FACILITIES BASED ON OTHER THAN

COMPENSATION TO MESSAGING CARRIERS FOR TRAFFIC TERMINATED OVER THEIR NETWORKS

EXAMPLE:

NYNEX Offering Compensation To Cellular For Calls
Terminated Over Cellular Career Networks
NYNEX Pays CLECs For All Calls Terminated
Over CLEC Network

NYNEX Pays Independent LECs For Calls
Terminated Over Their Networks

NYNEX Refuses To Pay Messaging Carriers
For Calls Terminated Over Their Networks

CHARGES BY CMRS CARRIERS TO LECS FOR USE OF CMRS FACILITIES ARE RATES

SECTION 332 PROHIBITS STATES FROM SETTING THESE RATES

(LECs WOULD LIKE TO PRETEND THAT THESE CHARGES ARE DISCOUNTED OFF LEC SERVICES) FACT THAT LECS ARE ATTEMPTING TO DETERMINE INTERCARRIER RATES PAID TO WIRELESS CARRIERS (COMPENSATION RATES) POINTS UP GROSS, ONGOING LEVERAGE IMBALANCE;

FCC ARTICULATION OF COMPENSATION REQUIREMENTS NEEDED TO OFFSET IMBALANCE IN LEVERAGE

FAILURE OF LECs TO PAY MESSAGING CARRIERS FOR USE OF MESSAGING NETWORK

- UNREASONABLE PRACTICE UNDER SECTION 201(b)
- UNREASONABLY DISCRIMINATORY PRACTICE UNDER SECTION 202(a) TO EXTENT THAT PAY CELLULAR, PCS, CLEC, INDEPENDENTS FOR TRAFFIC THAT TERMINATES OVER THEIR RESPECTIVE NETWORKS

RECOMMENDED RATE

BASIS

- USE PER-CALL RATE BECAUSE PAGING TRAFFIC UNIFORM
- SIMPLICITY
- USE LEC COST AS SURROGATE
- DERIVE FROM ACCESS COST STUDY AVAILABLE, CONSISTENT

COST BASIS

SET UP COST

\$.005/CALL

DURATION COST

\$.006/MINUTE

RESULT

ASSUMING 15-SECOND AVERAGE LENGTH:

\$.0065/CALL

ASSUMING 30-SECOND AVERAGE LENGTH:

\$.0080/CALL

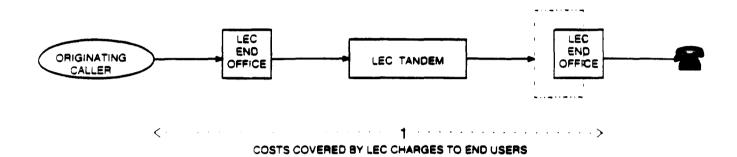
• COMPENSATION

EFFICIENT CONSISTENCY

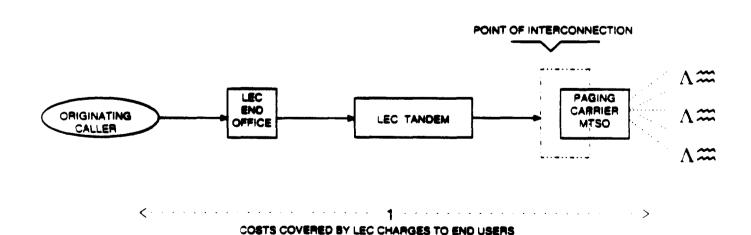
• PRO-COMPETITION

CALL ROUTING AND COST COVERAGE BY LEC

LEC-PROVIDED TERMINATION -- LOCAL CALL



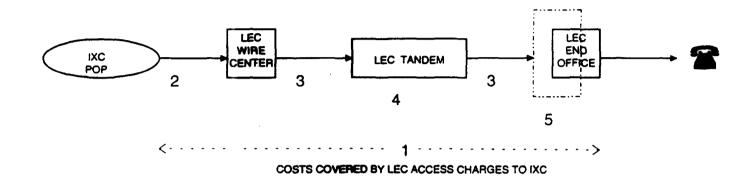
PAGING CARRIER TERMINATION -- LOCAL CALL



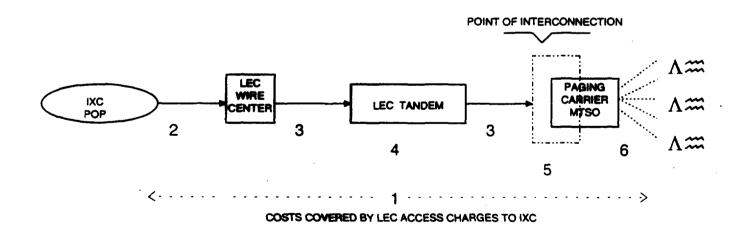
1 = LEC Basic Local Service Flat Rate

CALL ROUTING AND COST COVERAGE BY LEC

LEC-PROVIDED TERMINATION -- LONG DISTANCE CALL



PAGING CARRIER TERMINATION -- LONG DISTANCE CALL



- 2 = LEC Entrance Facility
- 3 = LEC Tandem Switched Transport
- 4 = LEC Tandem Switching
- 5 = LEC Terminating Local Switching
- 6 = Paging Carrier switching and local transport functions and charges

A. COMPENSATION - LOCAL CARRIERS ARE ENTITLED TO COMPENSATION FOR CALLS TERMINATED OVER THEIR NETWORKS.

<u>Application of Policy</u>: Messaging Carriers Are Entitled To Compensation Regardless Of Fact That Messaging Carriers Do Not Terminate Traffic At Present Over LEC Networks.

B. CONSISTENCY - PAYMENT BETWEEN CO-CARRIERS SHOULD BE BASED ON DIRECTIONALITY. IF CARRIER ONLY RECEIVES (TERMINATES) TRAFFIC, IT SHOULD NOT BE REQUIRED TO PAY FOR FACILITY.

Application of Policy: Messaging Carrier Should Not Be Required To Pay For Inter-Carrier Facility Between LEC And MTSO. If Messaging Carrier Uses Facility To Originate As Well, Payment Based On Proportionality Of Directional Use.

- C. COMPENSATION TO CO-CARRIERS SHOULD PROMOTE DIVERSITY IN COMPETITION
- UNEQUAL TREATMENT HARMS MESSAGING CARRIERS THAT USED NOT TO OFFER TWO-WAY INTERACTIVE SERVICES
- UNEQUAL TREATMENT WOULD FORCE OTHERWISE UNECONOMIC RELATIONSHIPS
 - **♦ MESSAGING CARRIER RELATIONSHIP W/CLEC**
 - **♦ MESSAGING CARRIER RELATIONSHIP W/CELLULAR CARRIER**
 - **♦ MESSAGING CARRIER RELATIONSHIP W/INDIVIDUALS**

<u>Application of Policy</u>: Require LECs to compensate all wireless carriers for all traffic terminated on wireless facilities - no distinction based on one-way nature of traffic

- D. COMPENSATION POLICY RE LECS SHOULD ALSO PROMOTE COMPETITION
 - 1. ALL LECS MUST OFFER TRUE END OFFICE INTERCONNECTION AT REASONABLE COST-BASED RATES, WITHOUT SUBSIDIES
 - 2. CHARGES FOR END OFFICE "NUMBERS" MUST BE COST BASED. THERE MUST BE NO LEC CHARGES FOR NXX CODES. (Any charges, assessed fairly to all carriers by third party Administrator).
 - 3. ALL CARRIERS ENTITLED TO ALL SIGNALING ARRANGEMENTS. MESSAGING CARRIERS ARE ENTITLED TO RECEIVE SS7.

MYTH TO DEBUNK

ALLEGATION: TRAFFIC MUST FLOW IN BOTH DIRECTIONS (MUTUALITY OF TRAFFIC) IN ORDER FOR ENTITLEMENT TO COMPENSATION (Conn. DPU; SNET)

RESPONSE: MESSAGING CARRIER INCURS
COSTS FOR TERMINATING TRAFFIC; THE
FACT THAT IT DOES NOT ORIGINATE
TRAFFIC HAS NO BEARING UPON THE FACT
THAT COSTS ARE INCURRED

MYTH TO DEBUNK

ALLEGATION: STATES NEED BROAD JURISDICTION OVER WIRELESS CARRIERS IN ORDER FOR THOSE CARRIERS TO BE ENTITLED TO COMPENSATION (Conn. DPU)

RESPONSE: STATE JURISDICTION IRRELEVANT TO ENTITLEMENT TO COMPENSATION